

NANCY A. MCCLURE

First Vice President
Retail Properties
Tucson, Arizona



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CLIENT HIGHLIGHTS

- DDR
- El Con Mall
- Kivel Realty Investments
- Holualoa Arizona
- Brixmor
- Benenson Capital Partners
- The Venture West Group
- Conn's
- Beyond Bread
- VF Outlet, Inc.
- Walgreens
- Gymboree
- Donahue Shriber
- SalonCentric
- Pyramid Credit Union
- Sprint
- Target
- La Curacao
- Floor & Décor
- LA Fitness

PROFESSIONAL EXPERIENCE

Nancy McClure is a First Vice President at CBRE, Inc., specializing in retail properties. With over 28 years in the commercial real estate field, Ms. McClure's business focus has been in representing shopping center owners and key retail businesses in Southern Arizona. She currently represents a substantial portion of the primary retail product in the Tucson market and is able to handle all aspects of retail — from leasing, user sales, investment sales, as well as new development. Client satisfaction is key to Ms. McClure and consistent delivery of quality service is synonymous to her reputation.

SIGNIFICANT ASSIGNMENTS

Ms. McClure's strategic business plan is to work with property owners to enhance value through leasing to quality tenants and to position shopping centers for sale in the investment arena. This "cradle to grave" concept has proved successful in a myriad of assignments from centers as small as 15,000 square feet to large, anchored centers in excess of 1,100,000 square feet, including Tucson Spectrum and the El Con Mall. Understanding the market, tenant mentality, and retail trends are the critical components Ms. McClure brings to transactions.

PROFESSIONAL AFFILIATIONS / RECOGNITION

- 2012, 2010, 2008 & 2000 Top Producer, Tucson CBRE
- 2012 Top 25 in the Americas in Retail Division and in top 225 overall producers in CBRE
- 2011 to Present – CBRE Retail Advisory Council, top 30 market leaders selected to serve
- University of Arizona Eller College of Management National Board Advisory, 2013–present
- Literacy Connects, Executive Building Fund Committee, 2014
- International Council of Shopping Centers, member, former state committee member, former Tri-State Conference Chairman
- Women's Foundation of Southern Arizona – 2012-13 Grants Allocation Committee
- Habitat for Humanity (2012-present), Ambassador Advisory Committee and Women – Build Initiative
- Women At The Top (WATT) – President, 2008 and Board Member, 2006–2009, Member–present
- 2011 YMCA Women on the Move – Honoree
- 2010 Woman of the Year – Woman's Foundation of Southern Arizona and MixFM
- Top 10 "Women of Influence" – 2008 *Inside Tucson Business*
- Certified Commercial Investment Member (CCIM) – 2011, 2008, 2007 and 1998 Retail Forecast Winner/Annual Speaker
- "1000 People to Know in Commercial Real Estate" – 2008 AZRE
- Catalina Foothills School District Foundation, President 2009–2010
- American Cancer Society, Chairman of Spring Soiree 2001; Committee Member 1999-2002

EDUCATION

Southern Methodist University, Dallas, Texas

- Bachelor of Arts, May 1983
- Majors in English and Spanish; Minor in Ibero-American Studies.

